



Customer Success Using Decision Lens

Organizations Across Industries
Receive Maximum Value From Their
Portfolios Using Decision Lens

Government Success



Commander, Naval Installations Command

Facility Planning and Budget Allocation

Commander, Navy Installations Command (CNIC) is responsible for worldwide shore installation support for the United States Navy under the Chief of Naval Operations. CNIC is using Decision Lens to:

- Prioritize all military construction projects and base of service activities
- Align investments and budget requests to strategic priorities and capabilities in support of all Navy Installations operations globally
- Manage portfolio resources totaling \$7B



Defense Health Agency

Optimized \$30B in Medical Facilities

Defense Health Agency (DHA) had a low-tech approach to facilities prioritization and lost funding due to inability to defend the project values against requested money. To combat the unbalanced distribution of funds, they turned to Decision Lens to:

- Collaborate across the DoD to optimize healthcare needs
- Focus on initiatives that deliver the greatest value
- Enable data and information to drive healthcare prioritization



Defense Logistics Agency

Resource Prioritization and Allocation

The Defense Logistics Agency (DLA) is the Department of Defense's largest logistics combat support agency. With Decision Lens, DLA can:

- Facilitate trade-off decisions across supply chains, energy needs, internal business, and finance systems
- Prioritize resource allocation for Stewardship Excellence and Workforce Development
- Allocate program funds for its force structure, resource, and assessment directorate



**Homeland
Security**

Science and Technology

Department of Homeland Security Science and Technology

Capabilities Gap Prioritization

DHS headquarters S&T uses Decision Lens to prioritize projects related to S&T across DHS with component level Integrated Product Teams (IPT's) and Sub-IPT levels.

- Provides transparency of gaps across DHS in support of the Secretary
- Creates a platform for consistent analysis of projects between sub-IPT levels
- Streamline communication to the highest levels of government



Federal Aviation Administration

Prioritization of Over \$2B in Funding

The Federal Aviation Administration (FAA) is the national aviation authority of the United States. With Decision Lens, the FAA can:

- Manage the decision-making efforts for the prioritization and allocation of resources across the agency
- Prioritize \$2B in funding across the Air Traffic Organization
- Make defensible decisions in a resource constrained environment



General Services Administration

Prioritization of Building Metrics in Capital Planning

The General Services Administration's (GSA) Public Buildings Service is an independently-run agency dedicated to the support and management of basic functions for agencies in the United States government. GSA uses Decision Lens for:

- Capital planning and the optimization of real property holding leases
- The comparison of building metrics such as a building's condition, location, or tenants
- Directing Congressionally-appropriated yearly funds for building maintenance



Joint Chiefs of Staff

IT & Source Selection, Budget Allocation, and Capabilities Planning

The Joint Chiefs of Staff is using Decision Lens to prioritize initiatives and allocate available funding for only the most valuable projects. This provides the Comptroller with a transparent and repeatable process for budget decisions that builds consensus with all stakeholders. The Joint Chiefs of Staff now have a:

- Standardized approval process in Joint Capabilities Division
- Consistent set of recommendations created
- Streamlined method to share critical details about projects in the prioritization process



Joint Improved-Threat Defeat Agency

Weapons and Technology Selection

Joint Improvised-Threat Defeat Agency (JIDA) uses Decision Lens to drive prioritization of investments that will help counter improvised explosive devices (IED). They are now able to:

- Increase transparency across multiple critical mission areas
- Perform real-time strategic analysis of mission critical and long-term strategic interests
- Quickly prioritize potential solutions as circumstances change



U.S. Army Training and Doctrine Command

Strategic Prioritization, Budgeting, and Resource Allocation

Decision Lens is used across the full TRADOC enterprise for numerous use cases including G-8 Resource Allocation, Cost-Benefits and Alternatives Analysis, and Prioritization of Missions, Training, Projects and Contracts.

- Increase transparency across multiple critical mission areas
- Perform real-time strategic analysis of mission critical and long-term strategic interests
- Quickly prioritize potential solutions as circumstances change



National Institute of Health, National Heart, Lung, and Blood Institute

Research Project Portfolio Prioritization

The National Institutes of Health National Heart, Lung, and Blood Institute uses Decision Lens for strategic research project prioritization initiatives in order to:

- Increase objectivity and transparency across the organization
- Develop an audit trail which allowed NIH to justify decisions
- Utilize a more repeatable and collaborative process for prioritizing funding options



U.S. Air Force 11th Wing

Workforce Optimization

Decision Lens is providing the 11th Wing with the ability to optimize its workforce at the Squadron level. Decision Lens enables:

- Addressing common concerns like workload distribution
- Enabling communication and support up and down the chain of command
- Maintaining adequate work/life balance for their Airmen



National Park Service

Contaminated Park Site Clean-up Prioritization

National Park Service (NPS) has selected Decision Lens software to support its strategic prioritization. Decision Lens enables:

- Enhanced strategic decision-making and its alignment with investment level decisions
- Strategic prioritization of contaminated site cleanup projects across Park lands
- Identifying the highest value portfolio of site cleanups across its inventory



U.S. AIR FORCE

U.S. Air Force A5/8 Strategic Planning Division

Strategy Planning and Funding Allocation

USAF is deploying Decision Lens to support their prioritization efforts for multi-year funding allocations across the Major Commands in order to support the Air Force Core Functions.

- Supporting Air Force's Strategic Planning office in the development of their Strategic Prioritization Framework, and the long-term plan for resourcing Air Force's key programs
- Integrating inputs across the Core Functions to develop a corporate view of Air Force priorities and strategic decisions
- Providing the ability to develop resource scenario options, enabling senior leaders to discuss the trade-offs and impacts of certain resourcing options



U.S. Army Special Operations Command

Strategic Planning and Budget Optimization

USASOC commands both active-duty and Army Reserve special operations forces. With Decision Lens, they are able to:

- Effectively evaluate numerous competing projects across multiple focus areas
- Strategically align resources to the highest valued initiatives
- Easily tie resource decisions to actual dollars in multiple major force programs and budget lines



U.S. Department of Agriculture

Optimize IT Portfolio Totaling \$2.4B

Previously, USDA struggled to achieve alignment between their IT strategy and budget allocation. Now with Decision Lens, USDA can:

- Achieve consensus on a balanced portfolio mix and investment plan for IT modernization
- Define a standard, organizational-wide set of decision criteria
- Analyze top down and bottom up views of priorities at the Agency, Mission, and Departmental levels